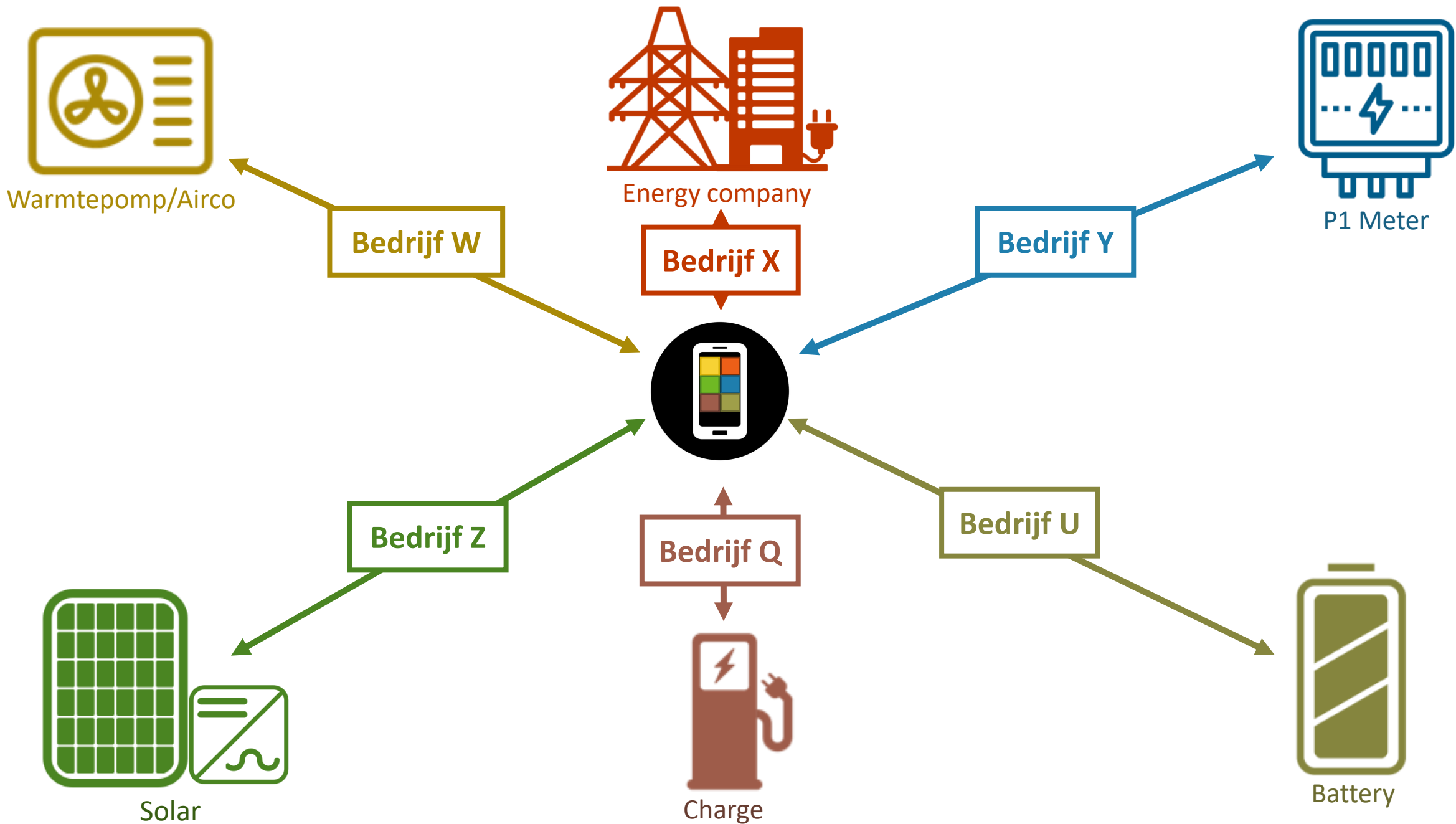


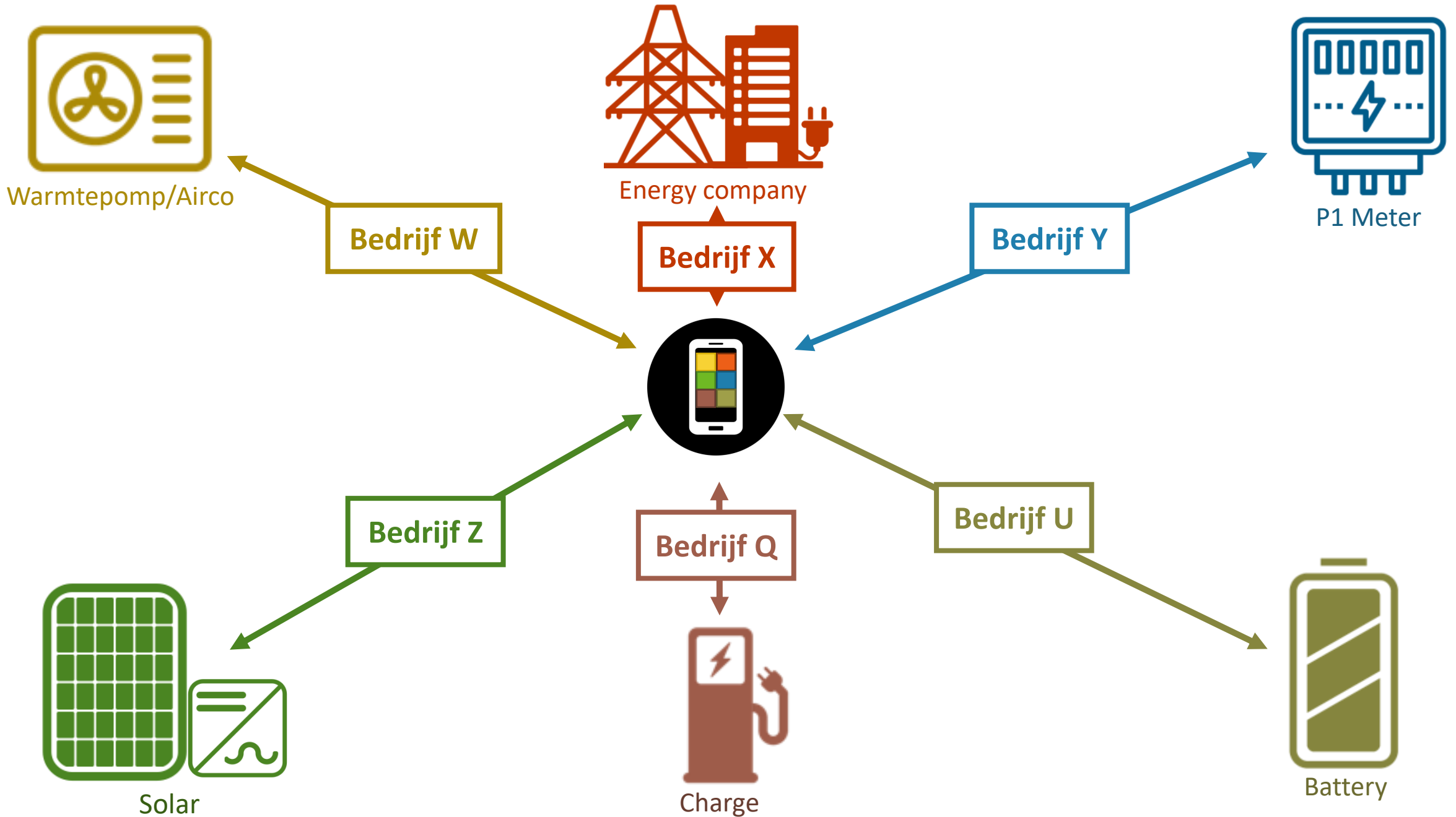
**zonneplan'**

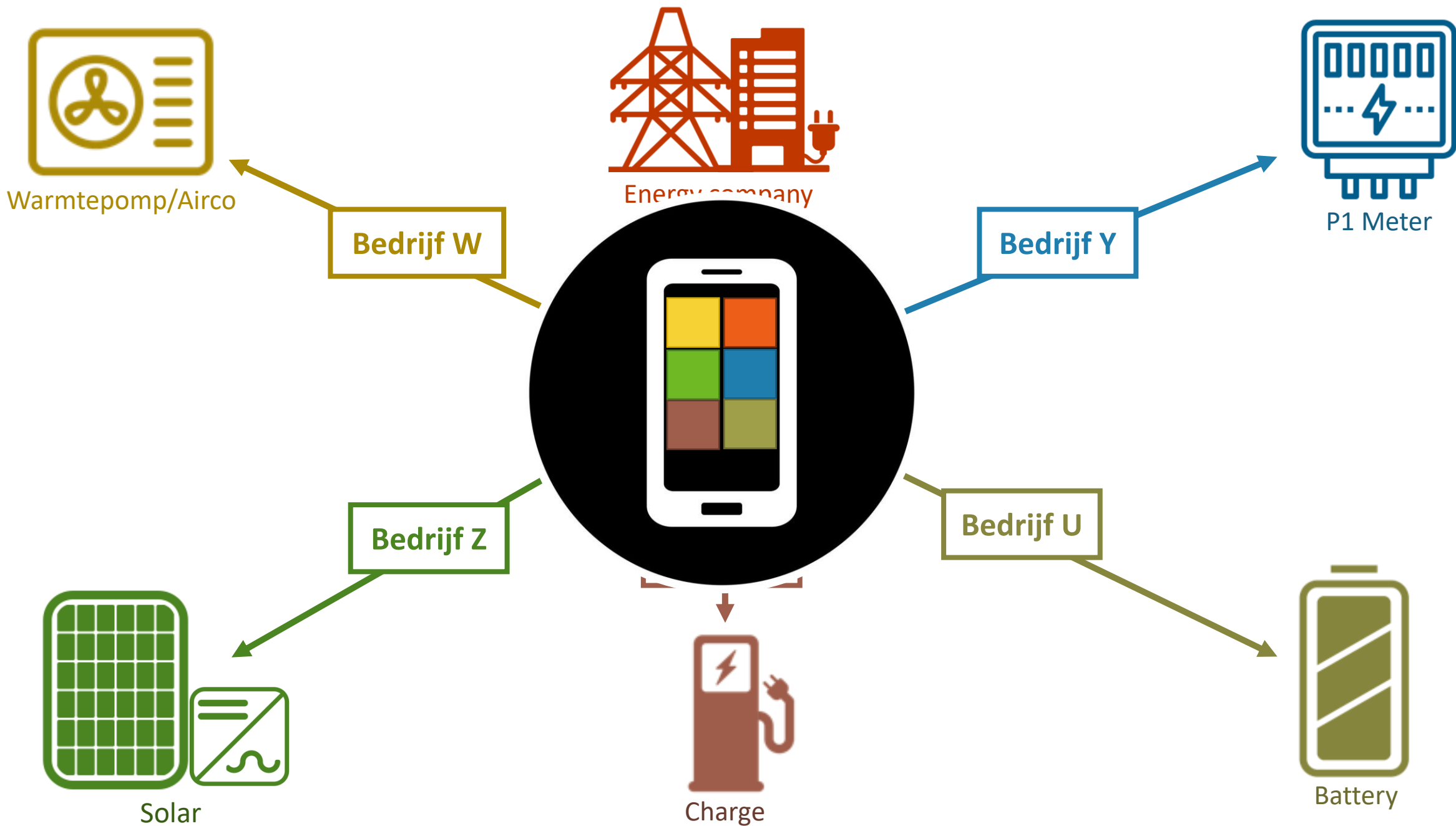
# Slimme energie van Zonneplan

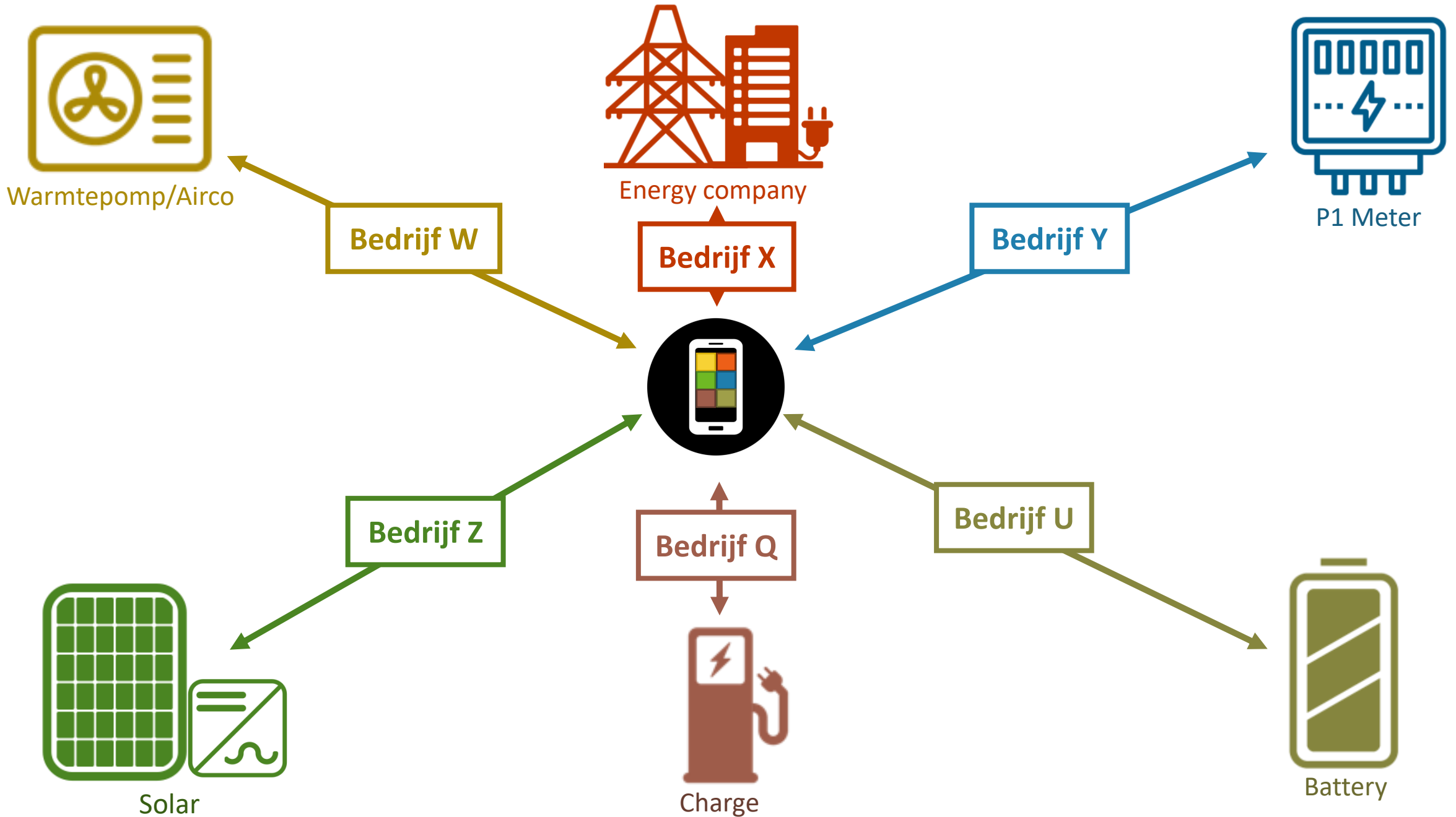


- In 2012 gestart met zonnepanelen
- Live inzicht als unieke kernwaarde
- 100.000 klanten, 30.000 per jaar erbij
- Jaren gewerkt aan digitalisatie energiesysteem
- Sinds vorige maand energieleverancier





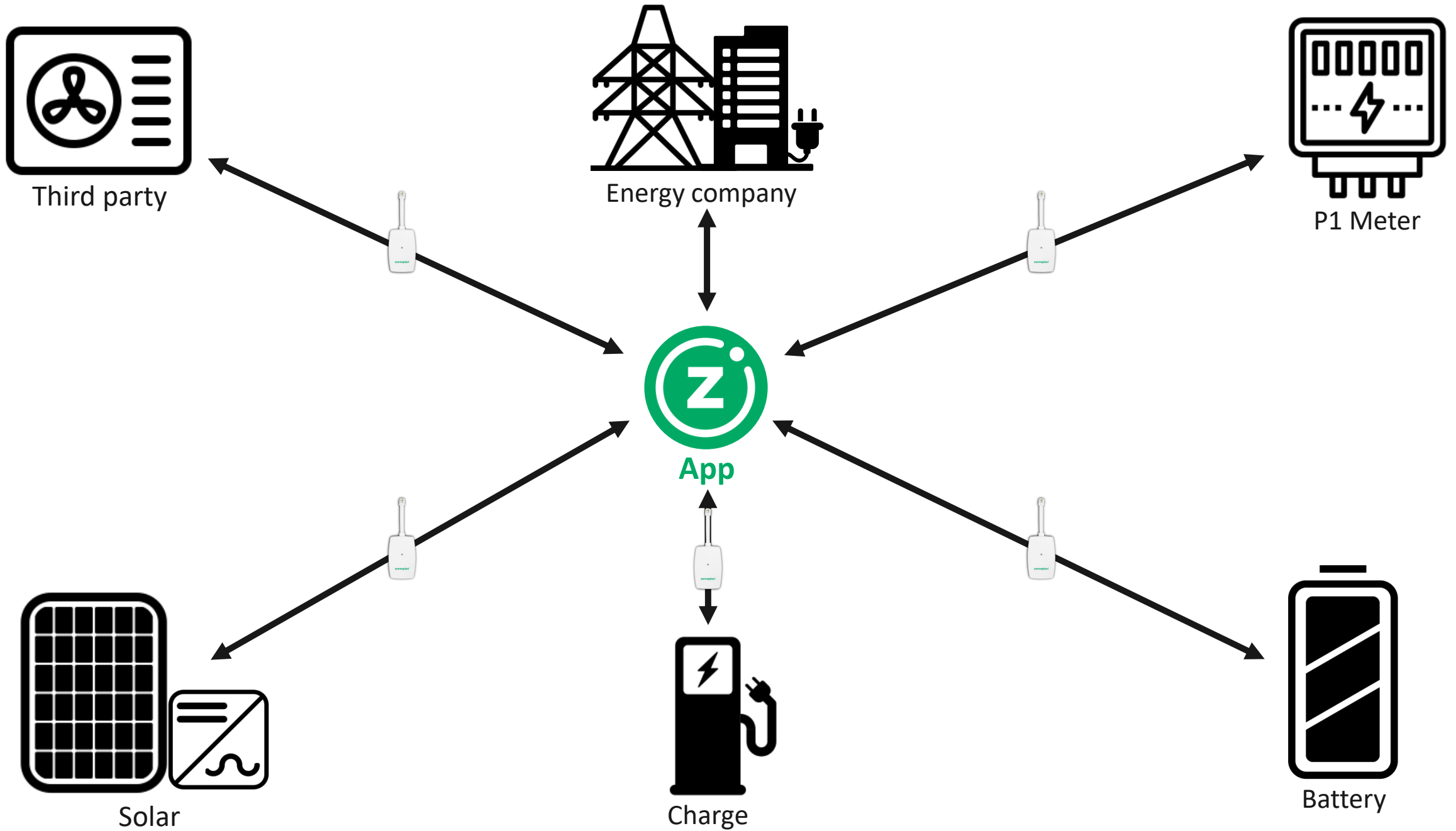




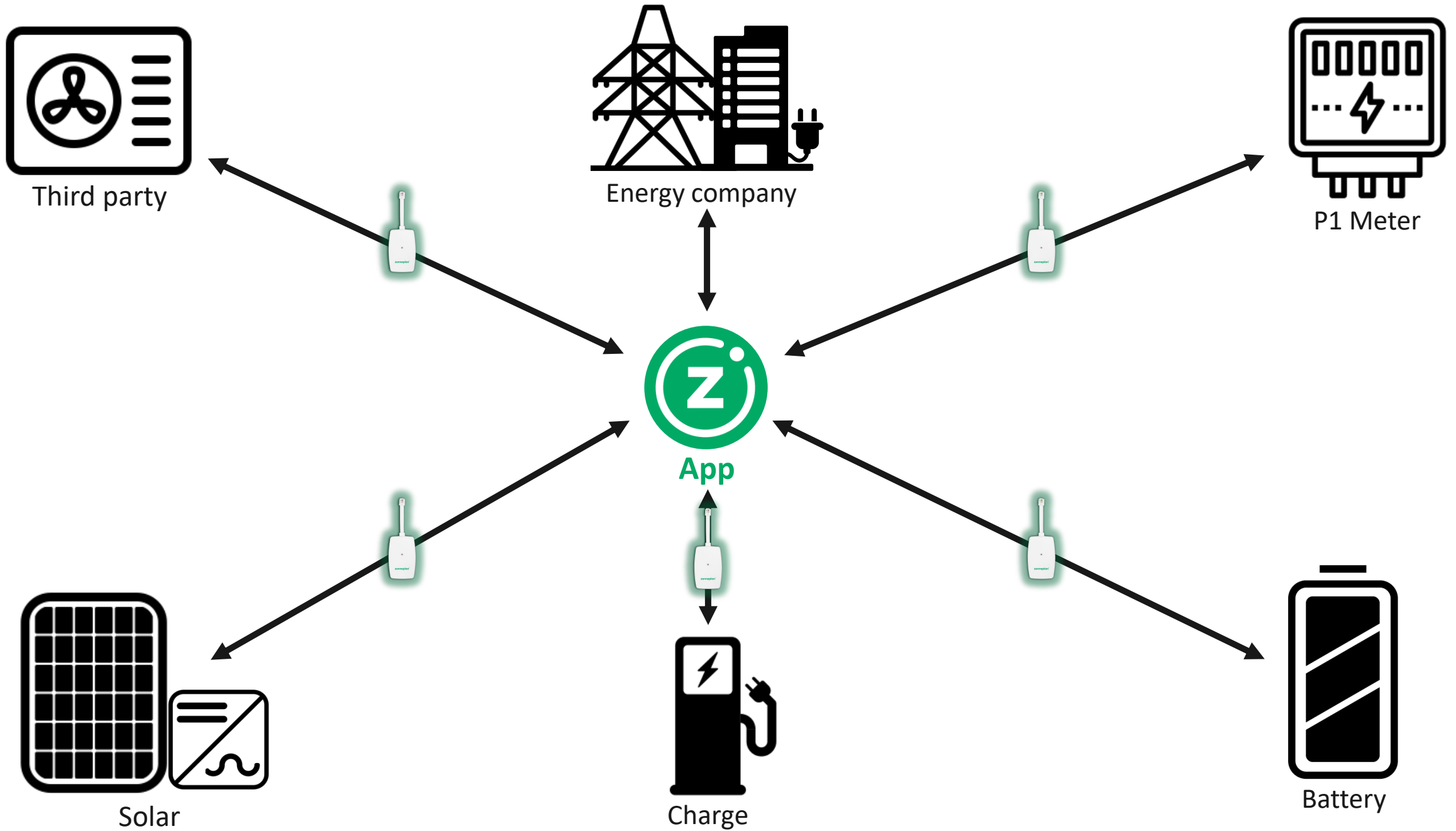


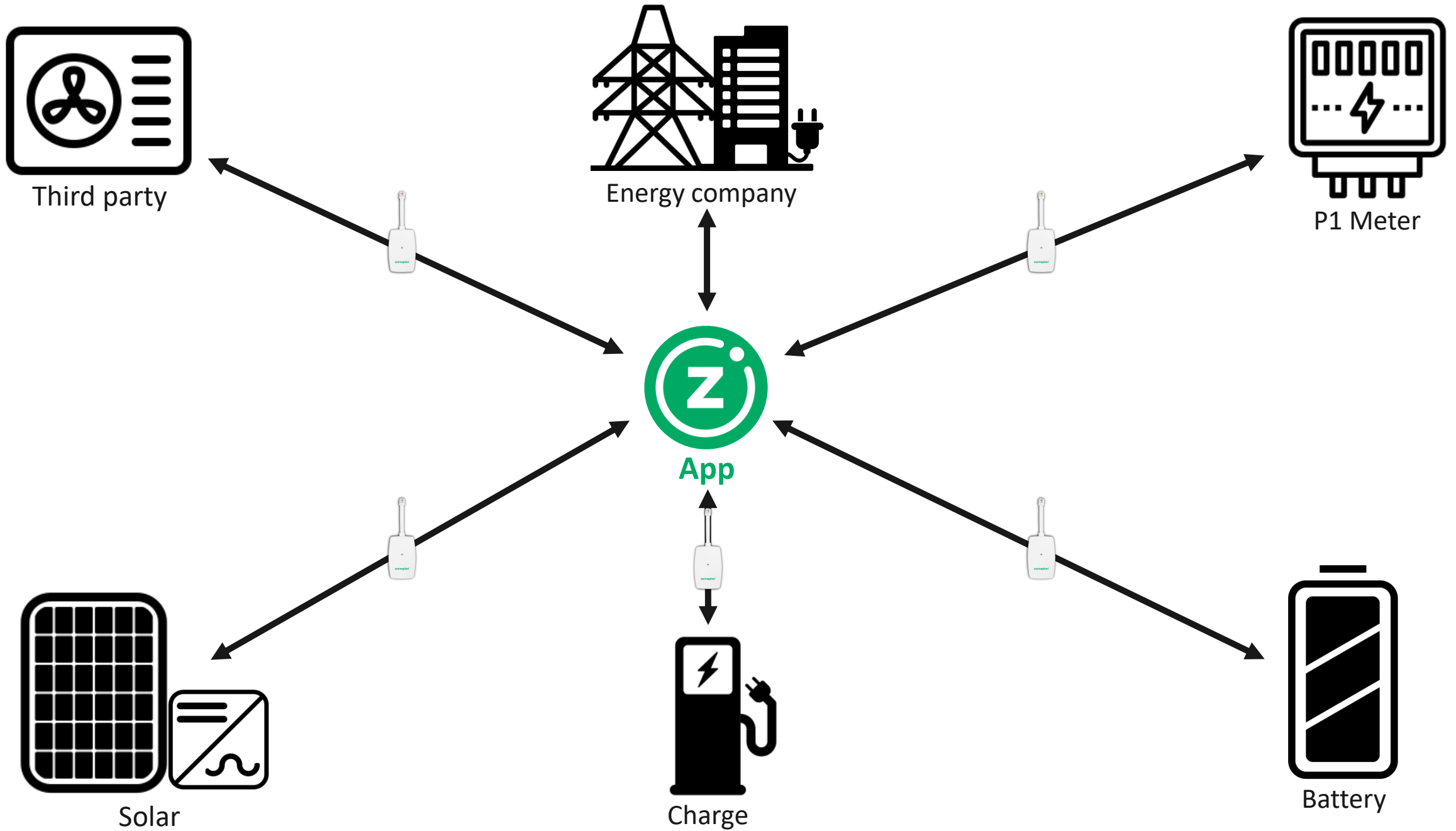
# De Zonneplan Connect

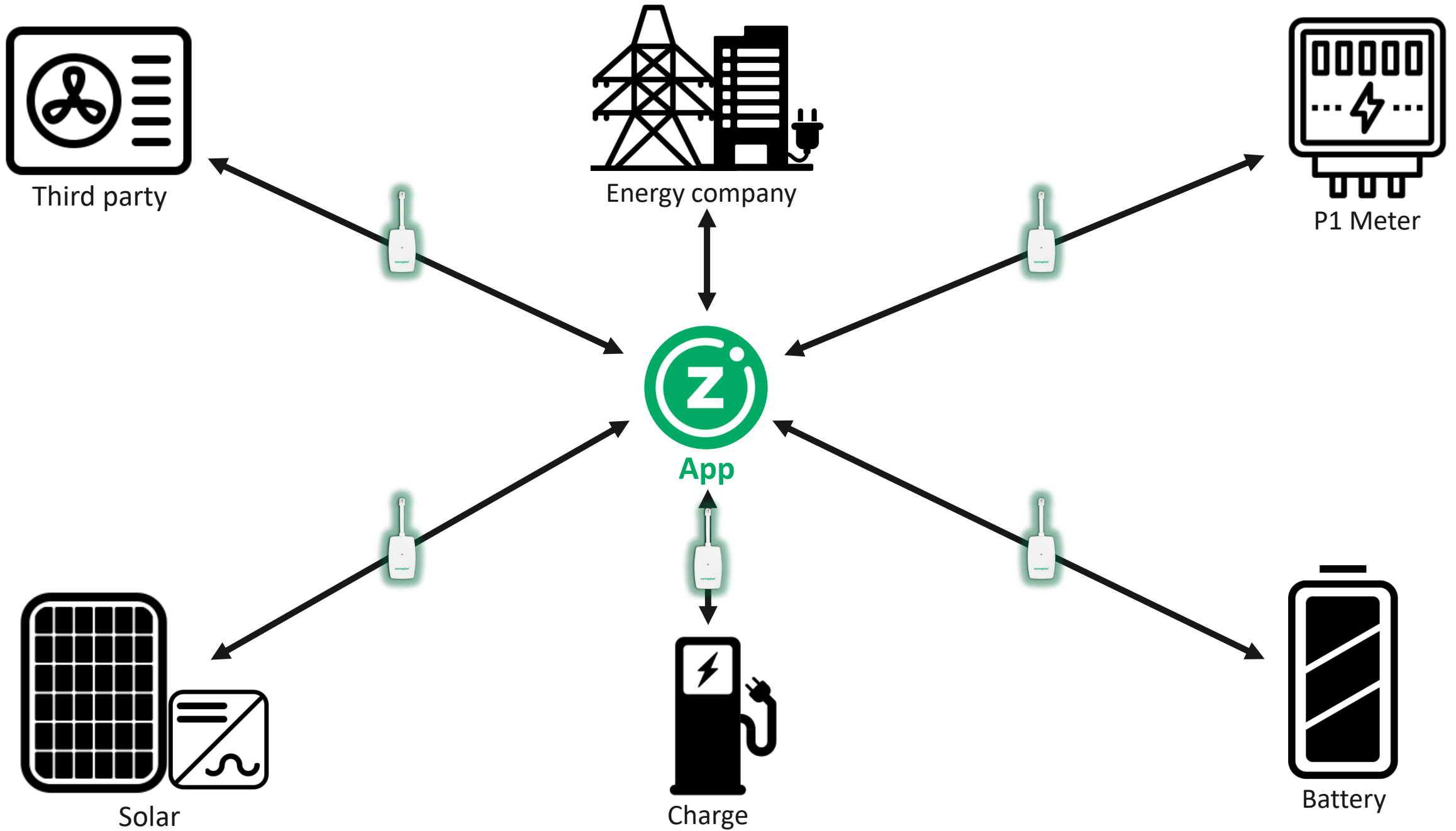
- Altijd online via 4G LTE-M
- Plug&play zonder externe voeding
- Gekoppeld aan specifieke asset, privacygarantie
- Al meer dan 40.000 'in het veld'

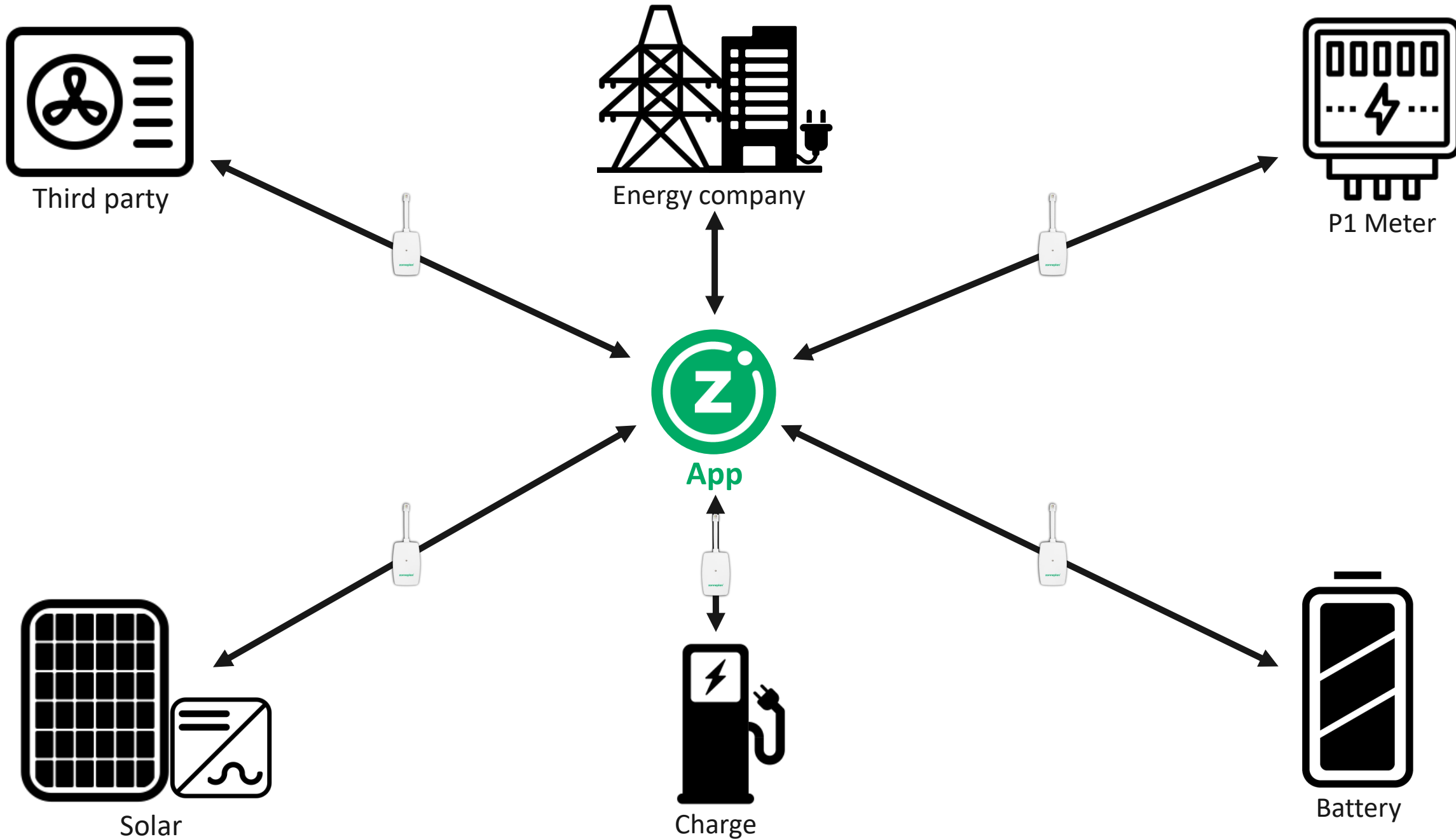


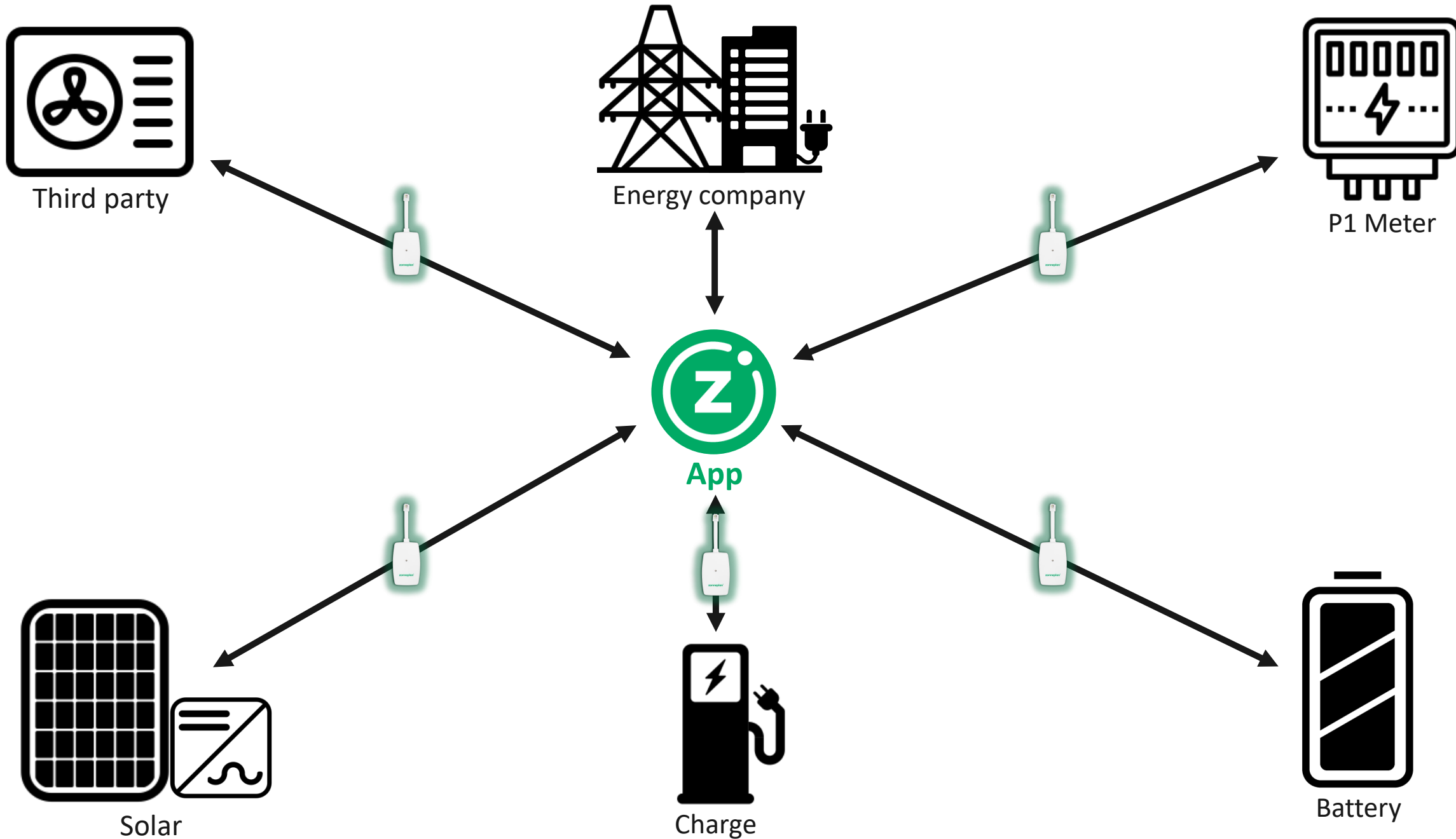


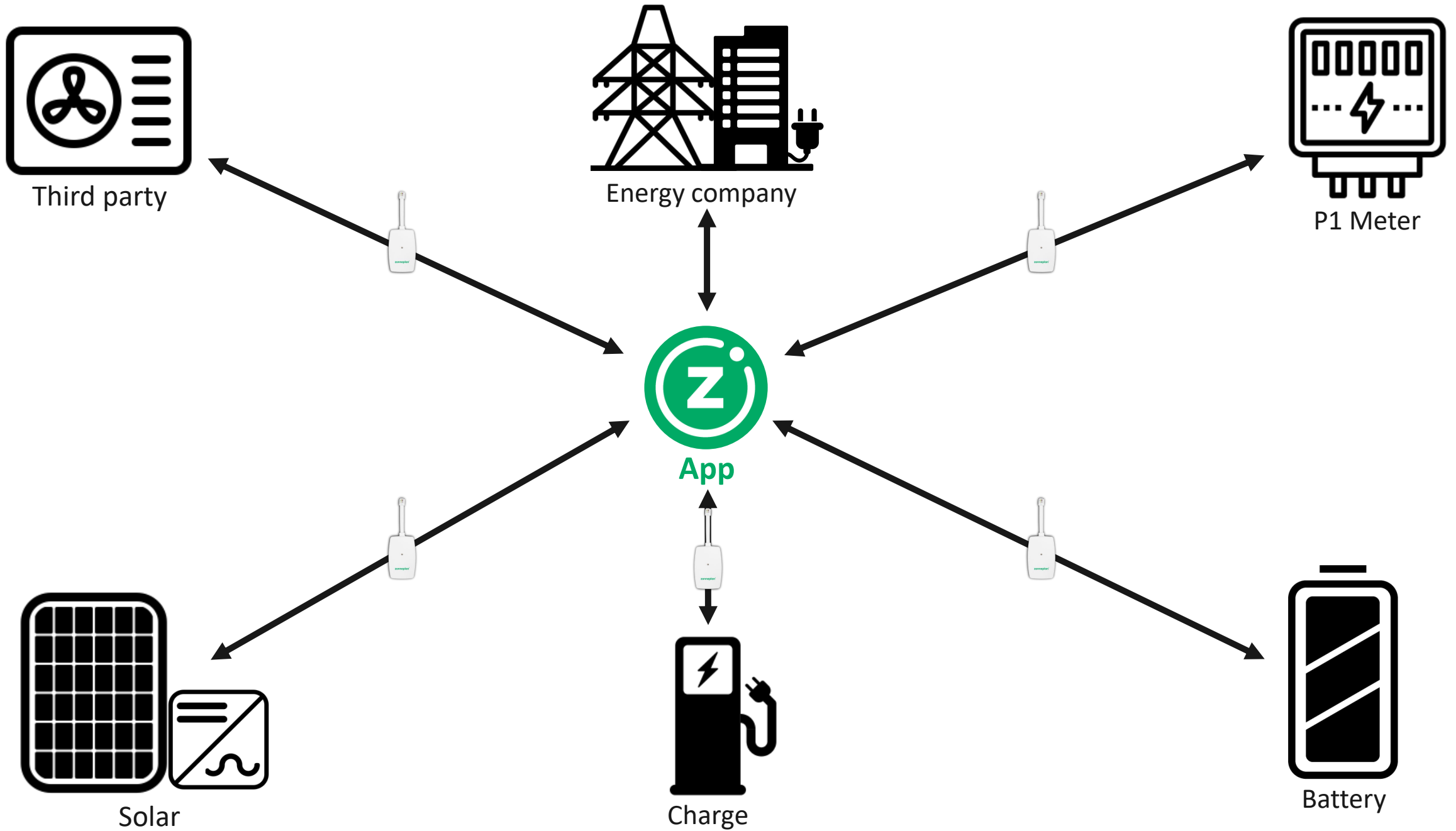


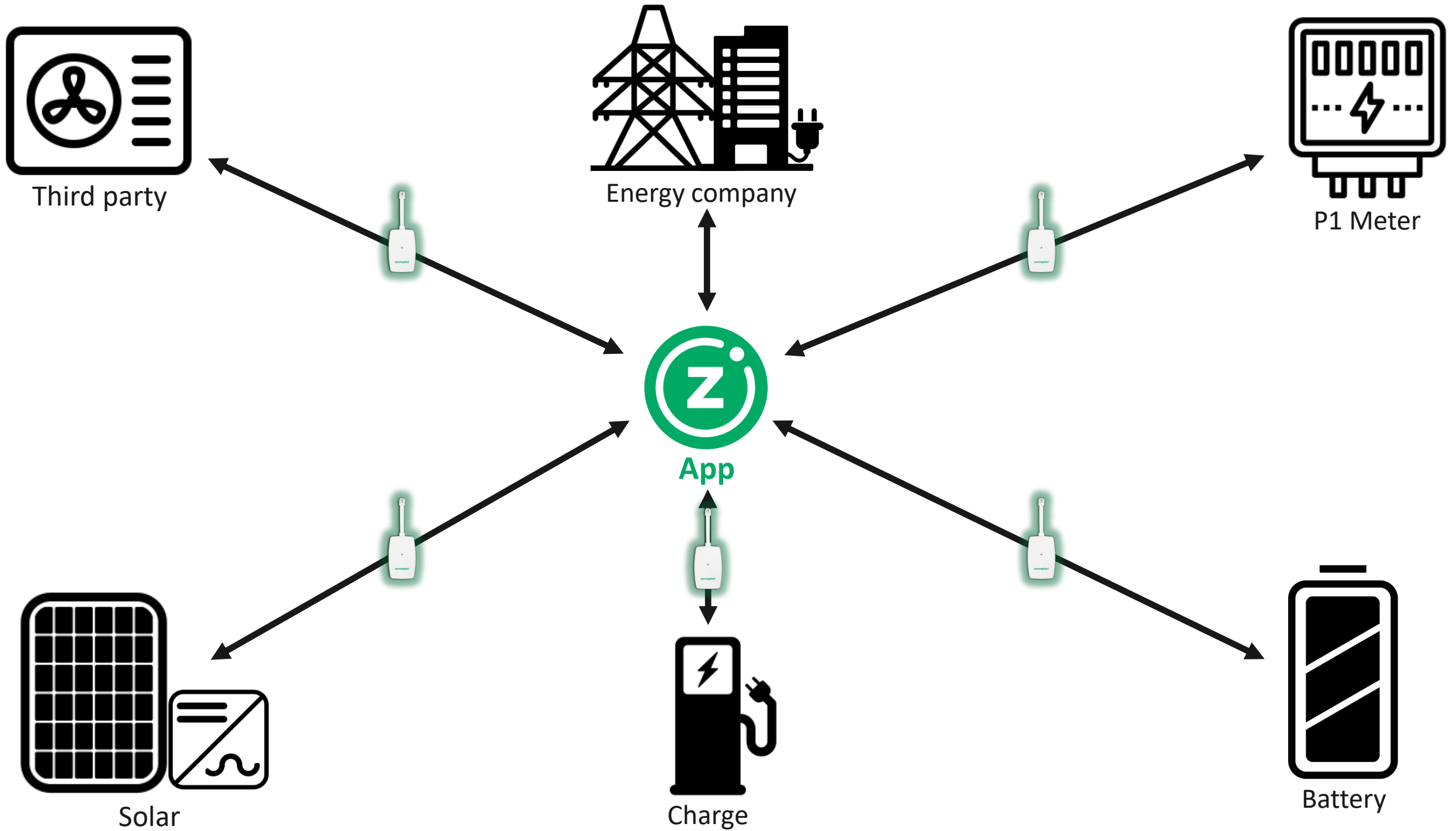


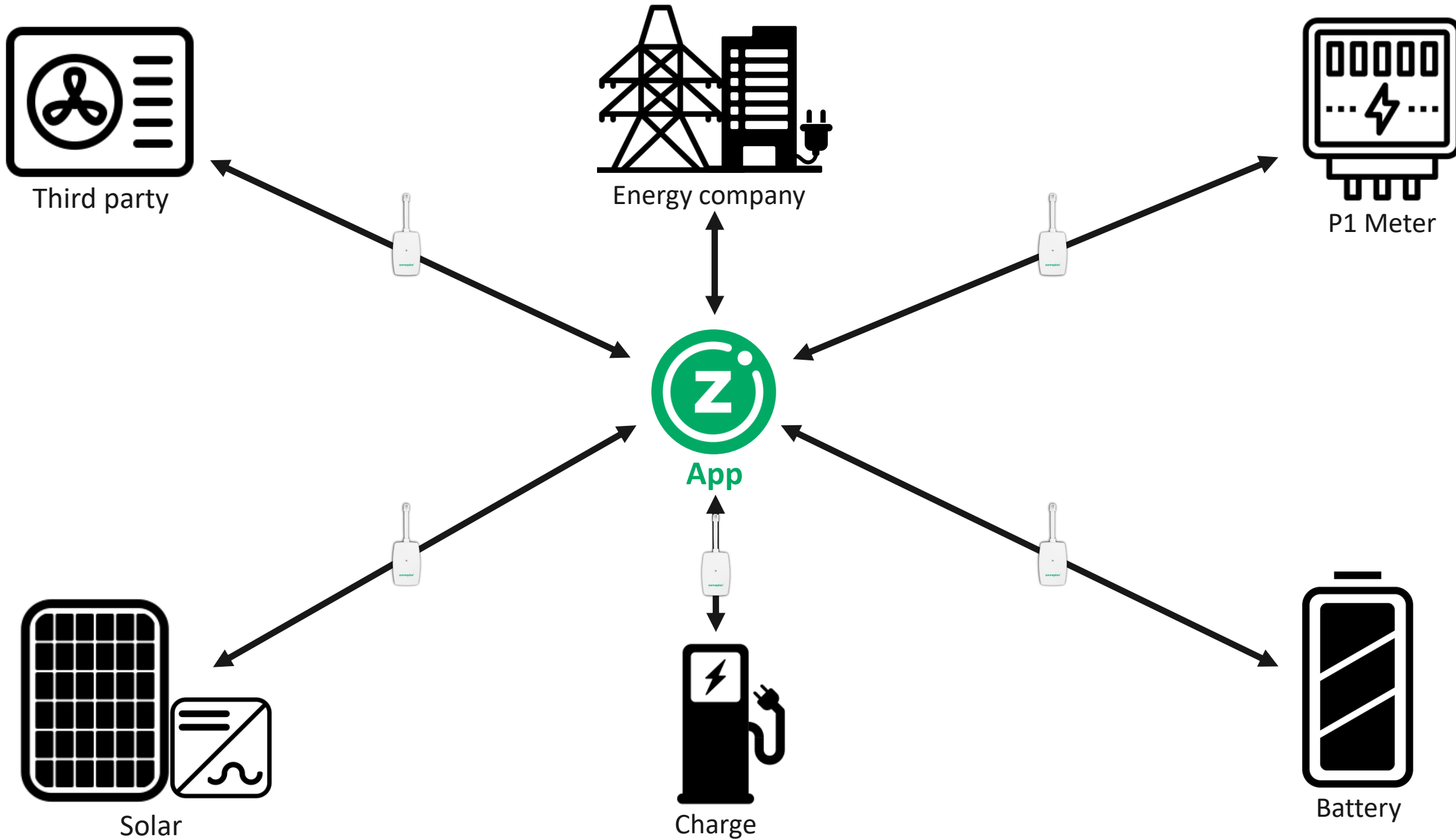












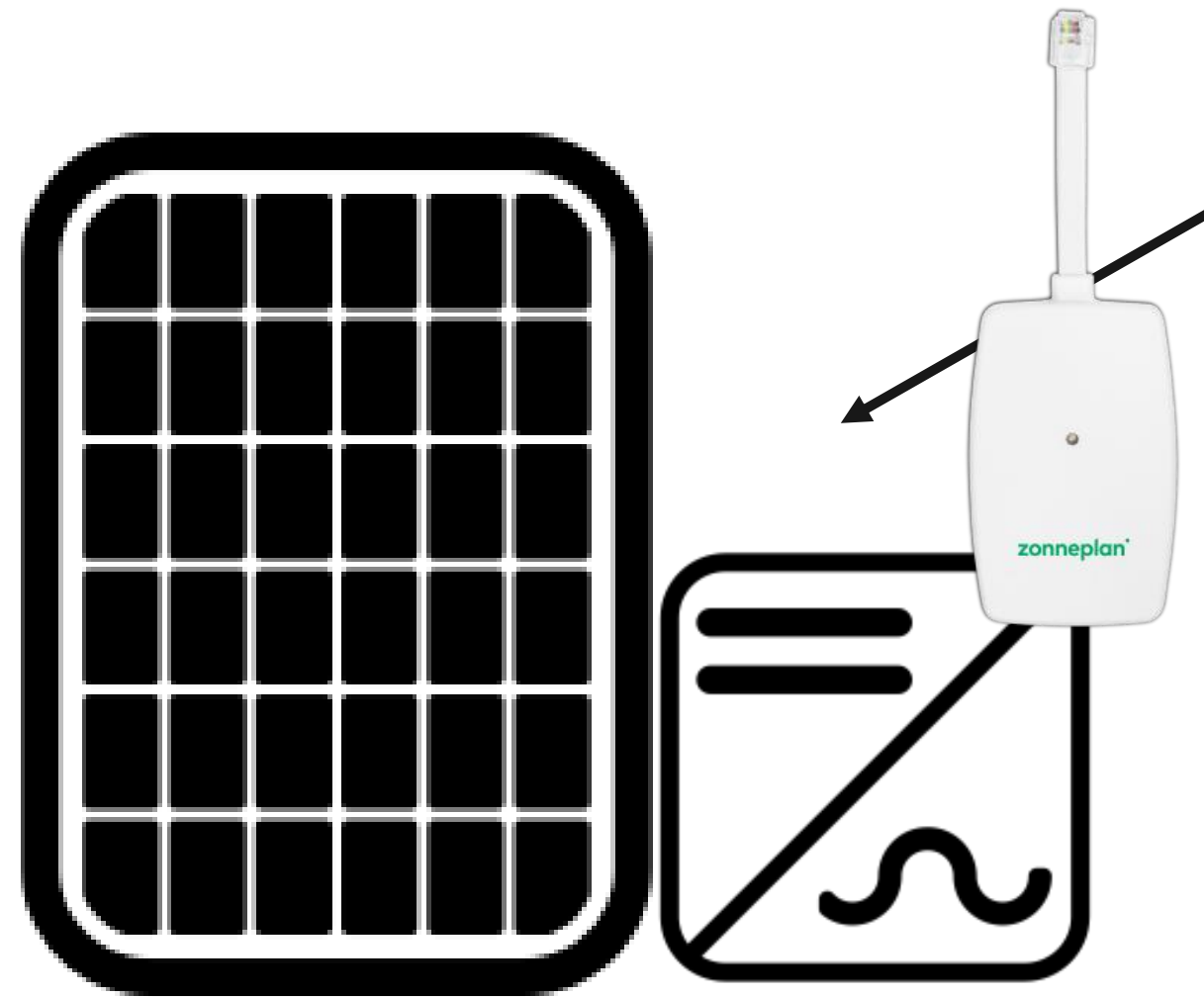




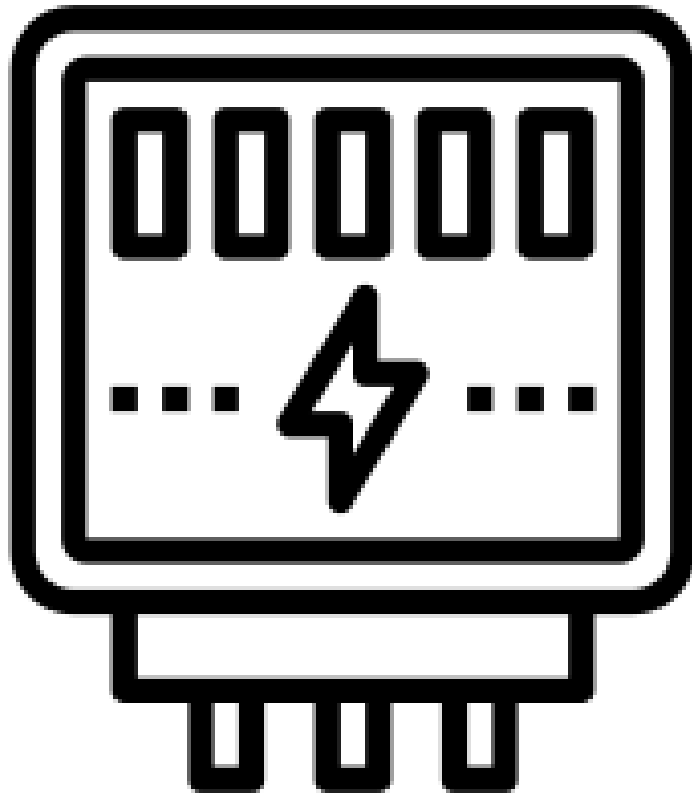
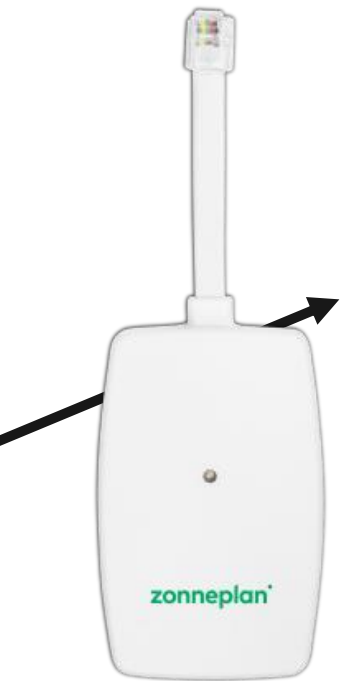
App



- Inzicht in je opbrengst
- Kwartier uitzetten bij negatieve onbalans
- Pro-actieve monitoring



Solar



P1 Meter

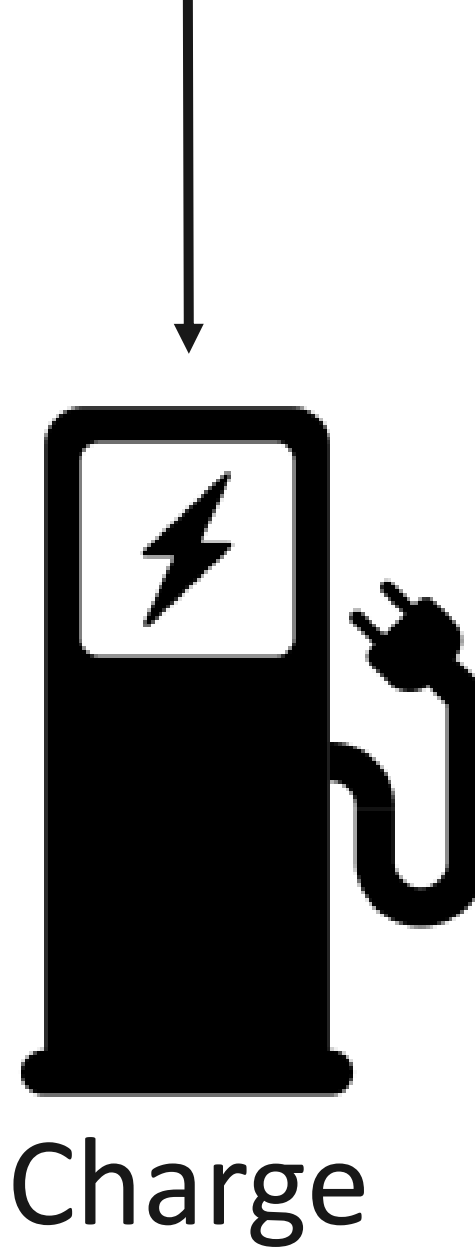
- Plug&play als focus
- Privacy by design
- Inzicht in de netspanning
- Inzicht in verbruiksdata en opwek, elke 5 min.



App



- Slim aansturen als basis i.p.v. een losse feature
- Volledig zelf ontworpen en gefabriceerd

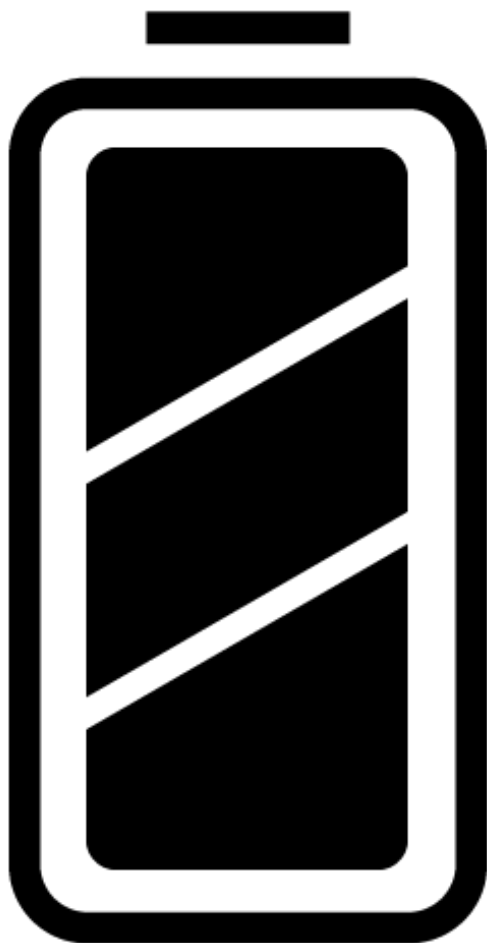


- Hardware geschikt voor bi-directioneel laden
- 100 laadpalen = 1 MW regelvermogen



App

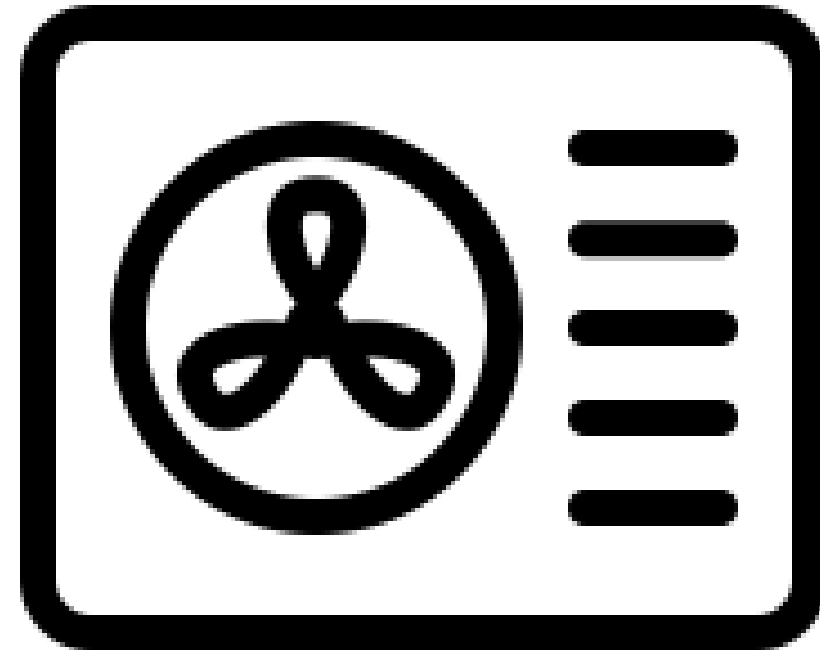




# Battery

- Volledig automatisch aangestuurd
- Nu al rendement van 20%+ per jaar op investering
- Specifiek geschikt voor plaatsing in een woning
- Plug&play: gericht op 10k+ installaties per jaar

- Warmtepompen / buffervaten / elektrische verwarming / etc.
- Communicatie via robuuste standaard: Modbus
- Fabrikant binnen 2 dagen toegevoegd



Third party





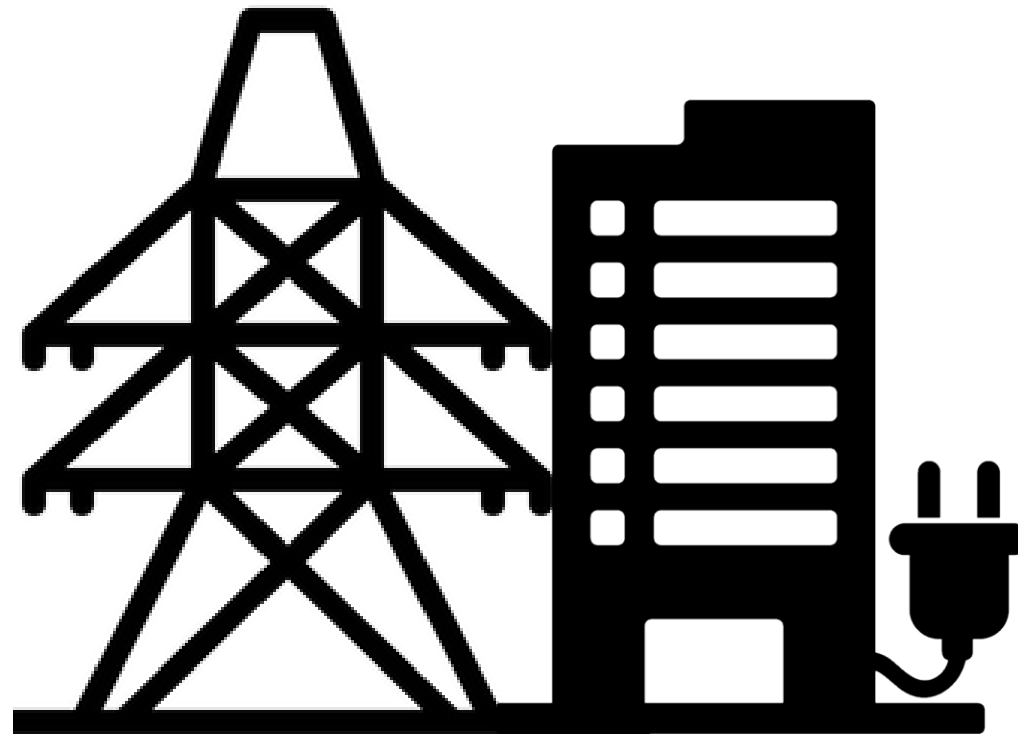


App



- iSMA als basis voor zuivere verrekening met consument
- Weten iedere 5 minuten onze onbalanspositie

- Iedere dag resultaat bekend
- Aggregatie van assets / EAN's -> EAN up



Energy company

